



Lean Enterprise Institute
lean.org

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LEI Fact Sheet

Since its founding in 1997, LEI has ...

- Sent 100 e-letters from Jim Womack to the Lean Community (beginning in 2001).
- Changed the language of management as “lean,” “lean thinking,” and “value-stream mapping” entered the business vernacular.
- Registered roughly 203,600 Lean Thinkers to its online Lean Community.
- Signed-up 159,549 e-letter subscribers.
- Trained 18,171 people at public workshops (since 2000).
- Moderated 8 online Forums with nearly 17,000 subscribers.
- Delivered onsite training to roughly 2,400 people at 102 companies.
- Expanded the Lean Global Network (LGN) to 17 Affiliates on 6 continents.
- Partnered with 13 companies committed to implementing and spreading the methodology for creating a lean enterprise through experiments and shared learning.
- Collaborated with 51 independent faculty members.
- Developed 42 workshops for executives, managers, and technical professionals at every experience level in manufacturing, service, healthcare, and administrative value streams.
- Produced 19 webinars on a wide range of lean management topics.
- Launched 5 workshops in response to a new healthcare initiative.
- Introduced an online workshop for value-stream mapping.
- Supported the development and launch of lean initiatives such as LGN, the Healthcare Value Leaders Network, the Lean Education Academic Network, and the Lean Accounting Summit.

- Sold over 600,000 books, workbooks, and training aids.
- Sold over 2,500 e-books.
- Published:
 - 6 workbooks capturing fundamental lean knowledge.
 - 5 books and a DVD on lean leadership.
 - 3 books on lean fundamentals.
 - 3 e-books.
 - 3 guide books.

- 2 books about lean healthcare: *Follow the Learner* and *On the Mend*.
 - 2 training kits.
- Distributed online:
 - 82 book and workbook titles translated by LGN Affiliates.
 - 10 tools such as stencils, mapping pads, and smart sheets.
 - 5 books on lean applications, including IT, accounting, and product development.
 - 4 additional lean healthcare books.
 - 3 books and 2 audio books by Jim Womack and Dan Jones (*The Machine that Changed the World*, *Lean Thinking*, *Lean Solutions*).
 - 3 “classic” books about lean.
 - 3 books on the “roots of lean.”
- Hosted more than 4,605 attendees at Transformation Summit Conferences, including the first Healthcare Transformation Summit (June 2010).
- Welcomed 24 member companies to the first two groups of the Healthcare Value Leaders Network.
- Supported 41 world-wide events since LGN was officially formed in 2007.
- Produced conferences for Delphi and for Sandia National Laboratory.
- Created a web site with hundreds of pages of resources, including Jim Womack’s e-letters, John Shook’s Lean Management column, Michael Ballé’s Gemba Coach column, original articles, presentations, and many ways to connect with other Lean Thinkers.
- Developed a free iPhone app with LEI content and information.
- Started communicating with the Lean Community through Twitter, Facebook, LinkedIn, YouTube, and other social media.

Visit LEI at <http://www.lean.org> for more information.

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