

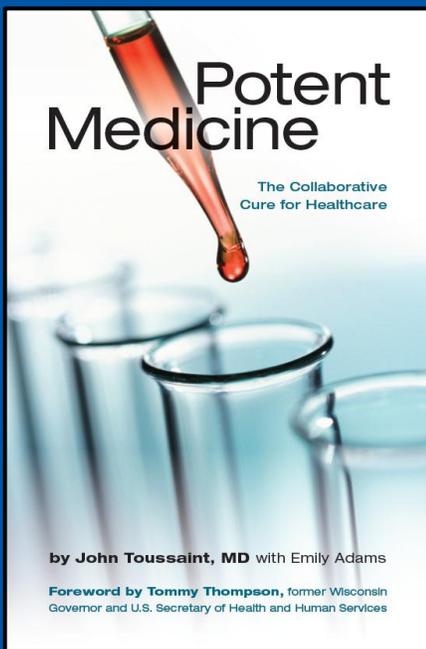
## ***Potent Medicine: Key Takeaways***

*Potent Medicine* offers practical advice and insights from frontline leaders engaged in Wisconsin's efforts to transform healthcare and deliver better patient value.

We want to share those lessons with you and hope you find *Potent Medicine* to be a useful tool and reference.

### ***Overall Lessons from Potent Medicine***

- Sets the context for why a systemic overhaul is needed.
- Encourages solutions that are designed at the state level, to better address local health needs.
- Defines true transparency and explains its necessity for patient well-being, decision-making and process improvement.
- Explains why provider perspectives must shift from profit centers based on body part or condition, to incentives that lead to preventive overall care.
- Provides a comparison of global payment vs. fee-for-service models.
- Offers real-world examples of provider-employer partnerships with local companies, as well as advice on how to structure similar experiments.
- Cites sample framework for global or bundled payment models, for preventive, chronic and acute care conditions.
- Addresses the impact of provider shortages and reimbursement concerns.
- Provides examples of how to apply lean and value-stream mapping to the patient experience.
- Discusses why conversations about end-of-life care must be part of value-based health care.
- Examines the realignment of current laws to encourage competition through collaboration, not consolidation.
- Emphasizes the need for ongoing experimentation to test new payment structures throughout the country.



## The Impact of Data

### SAMPLE QUALITY OUTCOME MEASURES

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- Number of medical errors
- Number of surgical infections
- Mortality rates and survival rates by condition
- Average days to full recovery
- Expected wait times for each treatment step
- Cost per episode of care

### HEALTHCARE QUALITY DATA IS ALREADY IMPACTING:

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- Patient care
- Behavioral change among providers
- Cost

### Steps to Building a Quality & Transparency Group

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- Identify key geographic regions
- Identify and contact key health system leaders from each region
- Involve local employers, insurance companies and other stakeholders
- Establish the group's principles and mission
- Balance private and public responsibilities and funding
- Agree upon parameters for quality metrics, data collection and use of final reports
- Take time for consensus
- Set immediate goals
- Be flexible without defeating your goals
- Update regularly on challenges and progress related to data collection
- Create inter-organizational support avenues to help people use the final data
- Make data publicly available and easy-to-understand
- Don't let perfection become the enemy of good
- Continue to expand and refine processes and datasets