



# Lean from Fundamentals to Frontiers

Lean's Startup

Lean Non-Profits

Lean in Retail

A Lean Tech World

# ΤΟΥΟΤΑ

















# Lean from Fundamentals to Frontiers ...all based on a Purpose

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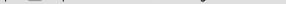
# Where Does Lean Go from Here?

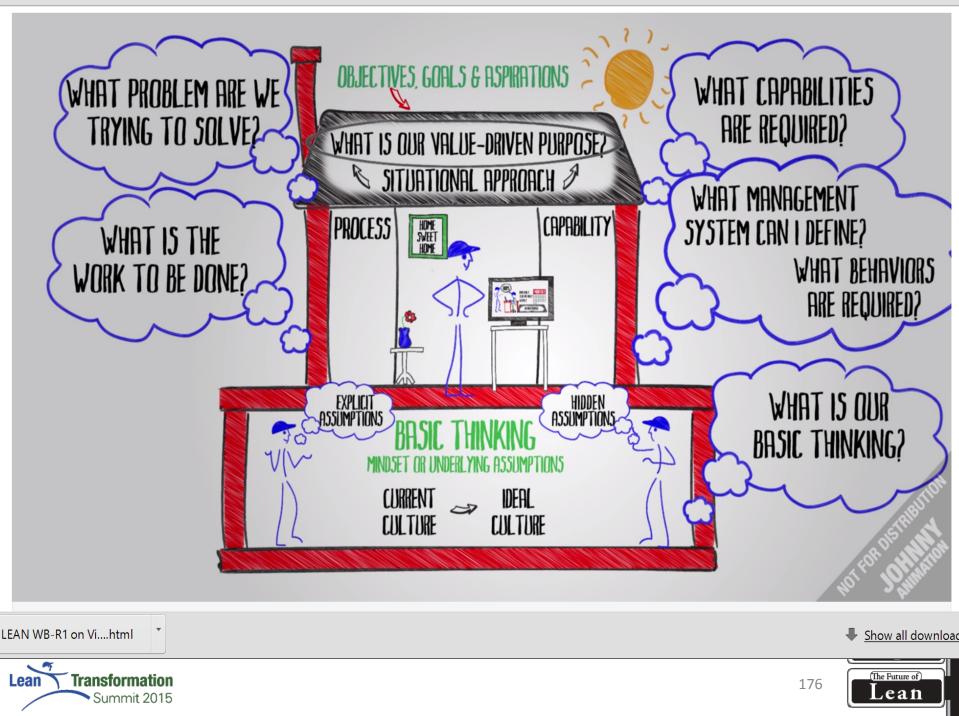
The dialogue: Jim, Mark, You, Me...

As you continue to engage in the sessions, please jot down your thoughts and questions and have them ready for tomorrow afternoon!













#### **Transformation**

that gets to

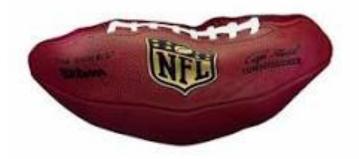
Organizational

and Personal

#### Purpose

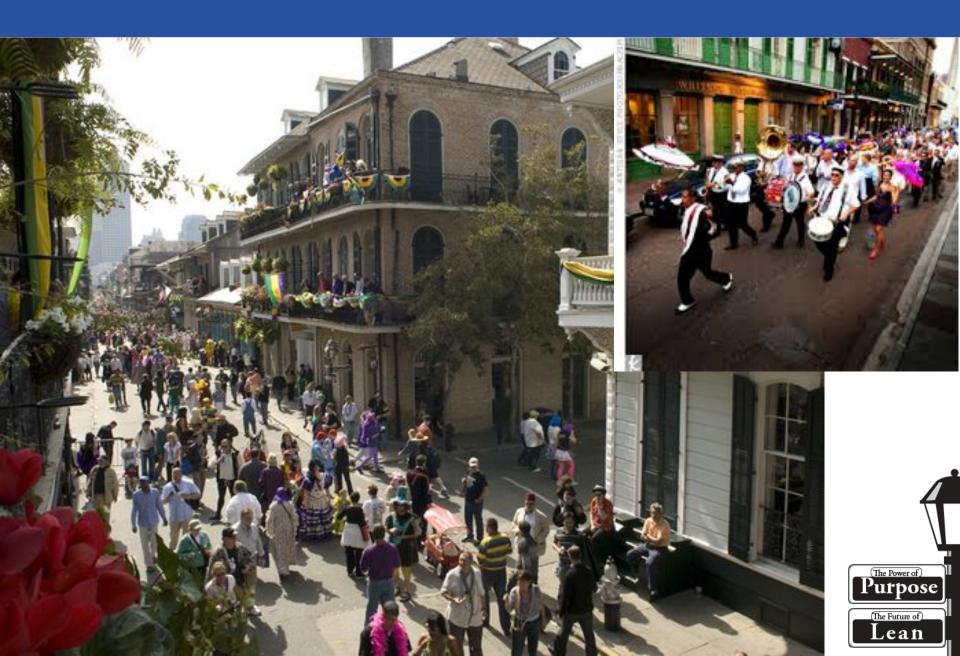
### It's Wonderful to Be in New Orleans

# Record Snowfall in Boston 8 Feet 21 Days





# It's Wonderful to Be in New Orleans



# From Boston's Low Pressure to NOLA High Octane – Parades!



Lean

# Lean Summit Donation to The Warren Easton High School Fighting Eagle Marching Band





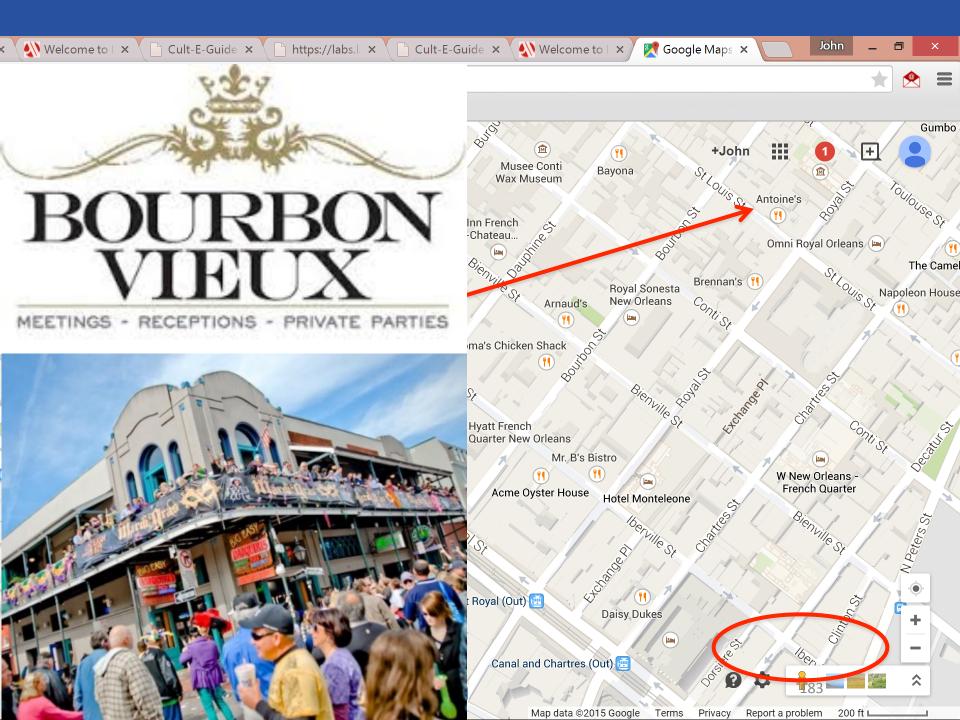


# It's Wonderful to Be in New Orleans



**501 Bourbon Street** 







#### CITY OF NEW ORLEANS

#### SPECIAL EVENT PERMIT GUIDE & APPLICATIONS







	Date
Special Events Permit	Tracking Number

#### PARADE PERMIT APPLICATION

SUPPLEMENT C

Attach a copy of the contract.

THIS APPLICATION MUST BE SUBMITTED ALONG WITH THE MASTER SPECIAL EVENT APPLICATION

PARADE INFORMATION

Parade Name					Parade Date		
Schedule	From		То		Parade Width	Half Street	Entire Street
Formation Time		AM PM		AM PM	Parade Speed	Walking	Running
Starting Time		AM PM		AM PM	Type of Music		
Dispersal Time		AM PM		AM PM	# of Parade Elements		#Cars #People (Walking/Running

Will your parade include throws (confetti, beads, cups) or produce other debris (plastic bottles, disposable cups, etc.)? Yes No

Name of Clean-up Company

Contact Name

If you do not have a contract a with a clean-up or dumpster provider, please describe the nature of the trash to be produced by your event or work as well as your pleas for removal thereof.

Contact Phone Number

ROUTE

Please provide a detailed description of the desired route below. You may also attach maps to aid your description.

City of New Orleans - Ordinance #17271 MCS SEC, 154-1651 through 1664, outlines the requirements for obtaining of permits for the staging, presented FiRST to the One Stop Shop (7th Hoor, City Streets, For all Parades to be held on City Streets an application form must be presented FIRST to the One Stop Shop (7th Hoor, City Hall) or the Office of the Superintendent of Police for approval of Parade Route, Applications for parades must be dated at least FIFTEEM days prior to the date of the planned parade. Ordinance 17217 M.C.S. provides for penalities for violation of the provisions of the Ordinance.

Applicant Signature

1300 PERDIDO ST, NEW ORLEANS, LA 70112 • (504) 658-4000 PAGE 1 OF 1

Date







# New Orleans' 1<sup>st</sup> Lean Parade 600 Lean Thinkers Parading down Bourbon Street





#### Led by the Warren Easton High School Fighting Eagles Marching Band!





# New Orleans' 1<sup>st</sup> Lean Parade



#### The Warren Easton High School Fighting Eagles Marching Band

Will be waiting for us in the lobby at 5:30

**Be there!** 









#### **Transformation**

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### Organizational

#### and Personal

## Transformation

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## **Lean From Fundamentals to Frontiers**

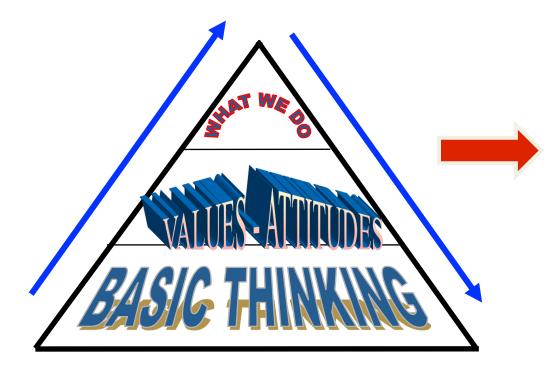


- Governor Andrew Cuomo to chair the New York State Anti-Hunger Task Force
- NonProfit Times' 2014 Power and Influence Top 50, a national list of leaders in the nonprofit sector
- Points of Light Foundation, leading the launch and implementation of its multimillion dollar programs and civic engagement units while overseeing large-scale disaster initiatives in response to Hurricane Katrina





## Lean Transformation



It's easier to act your way to a new way of thinking than to think your way to a new way of acting.





# From Boston's Low Pressure to NOLA High Octane!



Lean

It's easier to act your way to a new way of thinking than to think your way to a new way of acting.

#### "Acting. We are ACTING now. Eyes OPEN. Feet Positioned. Our hands are READY. ACTING. We are ACTING now."

*Margarette Purvis* in aftermath of Newtown Elementary School shooting





It's easier to act your way to a new way of thinking than to think your way to a new way of acting.



"Acting. We are ACTING now. Eyes OPEN. Feet Positioned. Our hands are READY. ACTING. We are ACTING now."

> *Margarette Purvis* in aftermath of the Newtown Elementary School shooting





"If a man is called to be a street sweeper, he should sweep streets even as a Michaelangelo painted, or **Beethoven composed music or** Shakespeare wrote poetry. He should sweep streets so well that all the hosts of heaven and earth will pause to say, 'Here lived a great street sweeper who did his job



https://www.youtube.com/watch? v=NIV\_ODrEL0k





- "students' lack of interest in learning."
- Journal of Personality and Social Psychology by David Yeager
- when adolescents are asked about their reasons for doing schoolwork, they
  often describe motives that are surprisingly selfless
- he benefits of self-transcendent motives among employees in unpleasant jobs – hospital orderlies, sanitation workers and telemarketers all perform better when focused on the noble purpose of their work
- 1364 high-school seniors at ten urban public high schools,
- five point scale, whether or not they agreed with a series of statements about their motives for going to college. Some of the motives were selftranscendent ("I want to learn things that will help me make a positive impact on the world"), while others were more self-oriented ("I want to learn more about my interests."





- can self-transcendent purpose be taught? In their second study, Yeager, et. al. conducted an intervention, attempting to instill students with a more meaningful set of motives. They asked 338 ninth graders at a suburban high-school in San Francisco Bay area to complete a reading and writing exercise during an elective period. Half of the students were assigned to the self-transcendent purpose condition, which was designed to get them to think about their selfless motives for learning. One student wrote about wanting to become a geneticist, so they could "help improve the world by possibly engineering crops to produce more food," while another student wanted to become an environmental engineer "to be able to solve our energy problems."
- The remaining students were assigned to a control condition. Instead of thinking about how to make the world a better place, these students were asked to read and write about how high-school was different than middle-school.
- The intervention worked. After three months, those students with lower math and science grade point averages who were exposed to the purpose intervention saw their GPAs go up by a significant 0.2 points. (Higher achieving students also saw a slight boost in GPA, but it wasn't statistically significant.) Although the intervention only lasted for part of a single class period, it nevertheless led to a lasting boost in academic performance.



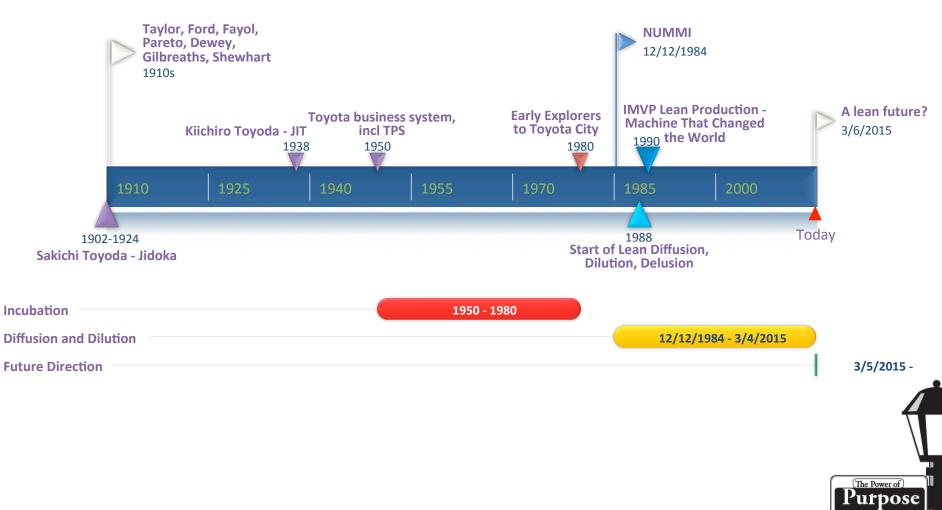


 In a final experiment, the scientists demonstrated that a purpose intervention could increase performance on the diligence task, in which students are asked to choose between a tedious math exercise and vapid viral videos. Once again, a sense of purpose proved useful, as those primed to think of selfless reasons for schooling were better at persisting at the math task, even when it was most boring. "We just don't often ask young people to do things that matter," wrote David Yeager by email. "We say, 'Be selfish for now, later when you're an adult then you can do something important.' But kids are yearning right now to have meaning in life."





# **Timeline: Learning to Flow and Improve**



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#### We See Lean Transformation as Answering 5 Questions

- 1. What is our *purpose* ,what *value to create*, or what *problem* are we trying to solve,?
- 2. How do we do and improve the actual work?
- 3. How do we develop the capabilities we need?
- 4. What *management system* and *leadership behaviors* are required to support the new way of working?
- 5. What *basic thinking* or assumptions underlie this transformation?

# What to do and how to do it

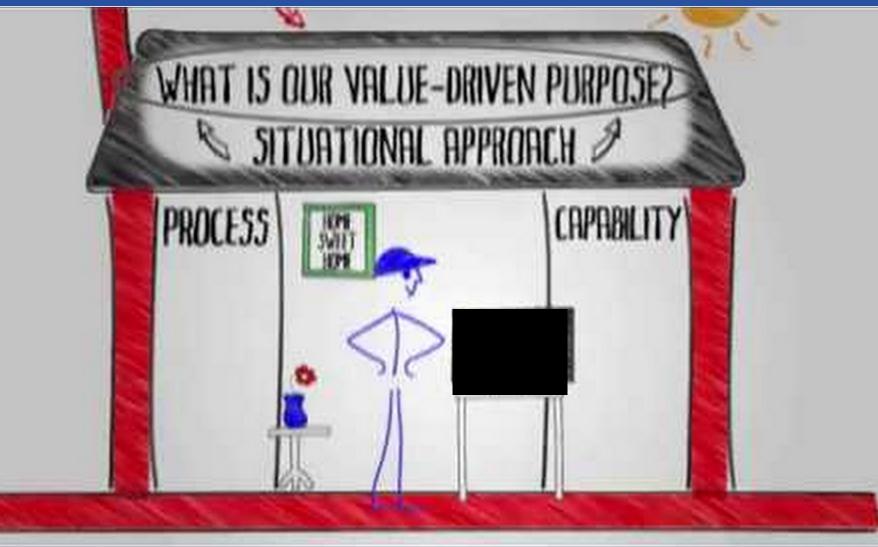
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#### **Transformation Animation**







#### Lean

- Every hear:
- "I don't care which process improvement tools we use, as long as it works..."
- Then:
- "...lean or six sigma or BPR or whatever..."
- What do you think of that?
- Here's my thought I don't disagree with the first part of it.
- But,
- Lean is not just "process improvement". If it were, we wouldn't call it "lean thinking"; we'd call it "lean process improvement".

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#### So Where is Lean Going?



Automotive

Supply Base

Non-

**Profits** 

# Manufacturing



Experiments are happening in many new sectors

Is there a cure?



**Public** 

Sector

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ean

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How Teday's

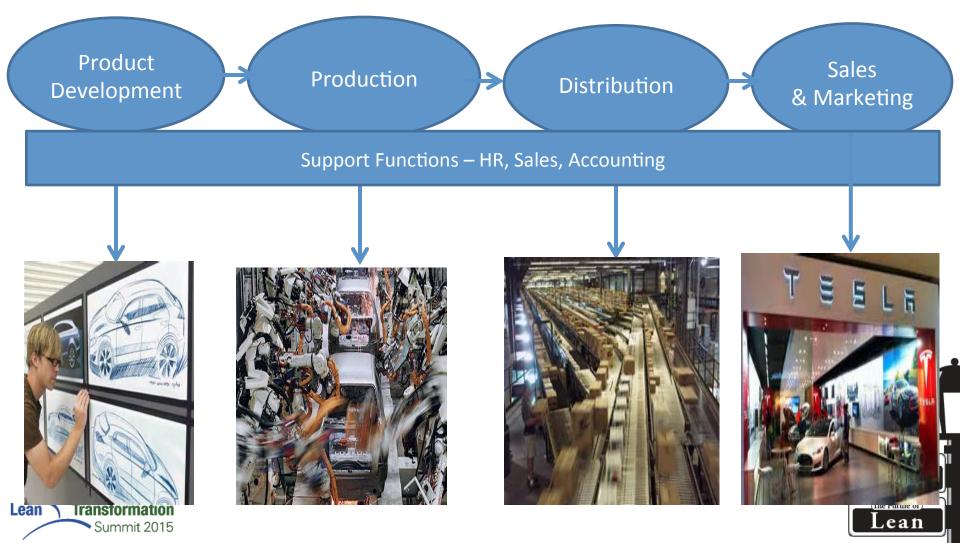
**Continuous Innovation to Create** 

Radically Successful Businesses



### So Where is Lean Going?

Learning is Happening Across the Value Stream



## So Where is Lean Going?

A few companies have gone deeply in certain areas



THEDA CARE

#### Herman Miller



But the overall progress is slow

- Many companies embrace technical tools
- Companies remain challenged to make change in corporate culture and to focus on developing capability







# 2015 Lean Transformation Summit

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Purpose.

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