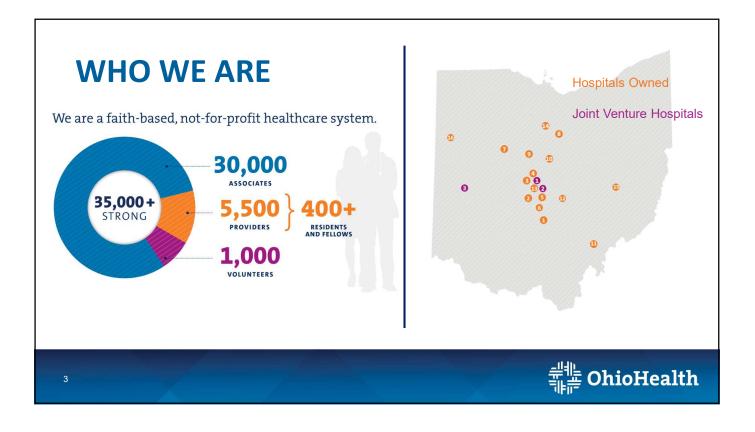
SCALING LEAN

Empowering 35,000 Problem Solvers with a Small Lean Team

Emily Swaney, Sr. Director Lean Promotion Office Alli Kulp, Sr. Advisor Lean Promotion Office









"At OhioHealth, our secret sauce is our culture, and our lean management system is an integral part of that culture. Lean is not just a thing we do – it is who we are, and it is embedded in our DNA."

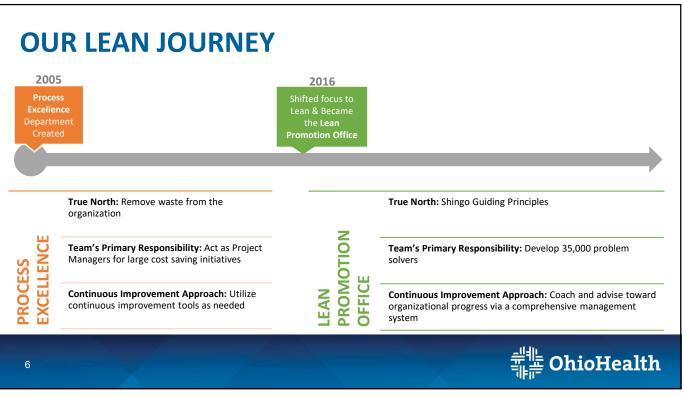
Steve Markovich, MD President and CEO, OhioHealth



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OhioHealth's Lean Journey

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OHIOHEALTH'S MANAGEMENT SYSTEM

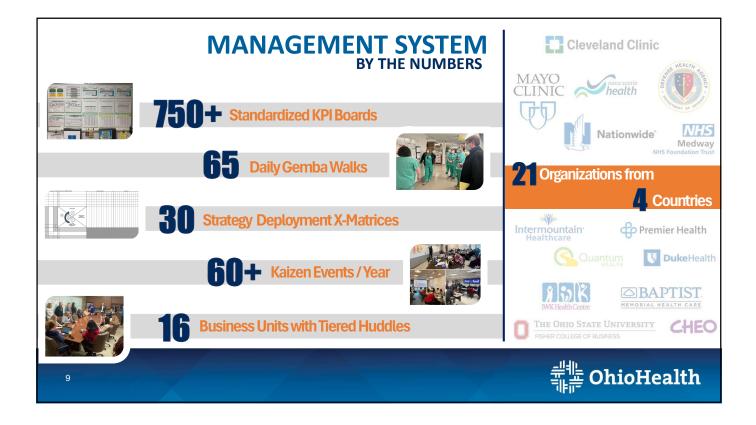
10 MAJOR ELEMENTS...

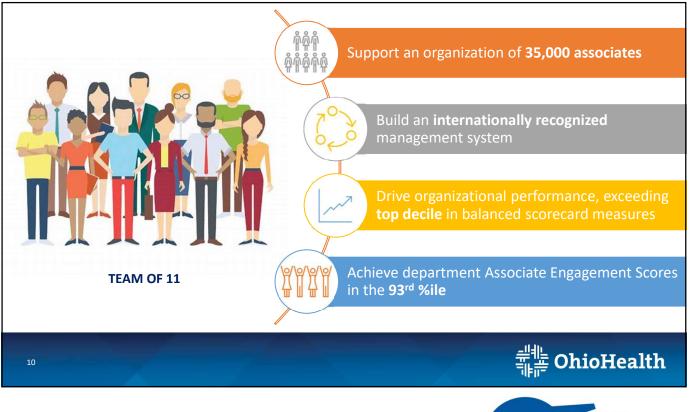
KPIs and Frontline Problem Solving Gemba Walks Process Observation Boards Tiered Huddles Kaizen/A3 activity Lean Roadmap Leader Standard Work Breakthrough Goal Deployment Operational Excellence Goal Deployment Leader Behavior Assessment Tool

...all working cohesively to improve organizational performance

















LEAN PROMOTION OFFICE

- Centralized function, residing in Corporate
- Project Management & Change Management not in scope
- Directly report to OhioHealth's **Chief Operating Officer**



BENEFITS TO REPORTING STRUCTURE:

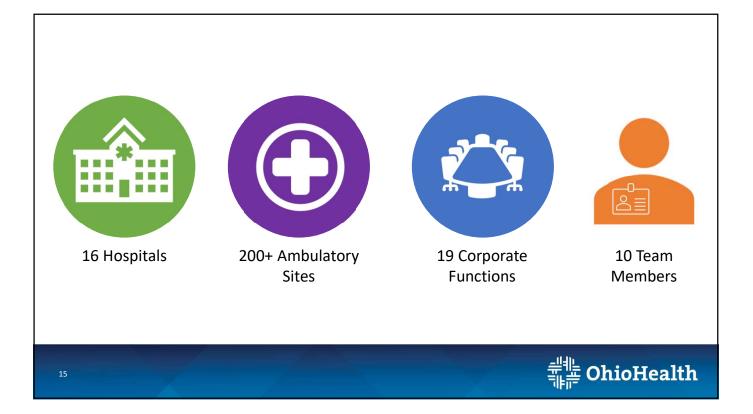
- Direct visibility & alignment to organizational priorities ٠
- Seen as partner in influencing operational performance •

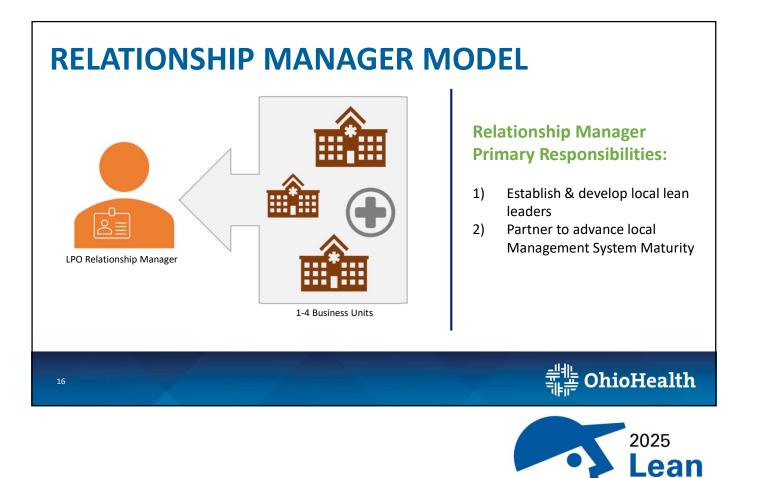
Speed of change ٠





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Summit

RELATIONSHIP MANAGER SITE-SPECIFIC RESPONSIBILITIES RELATIONSHIP MANAGER SHARED TEAM

SITE-SPECIFIC RESPONSIBILITIES:

Coaching local leaders in:

- Balanced Scorecard
 Performance Management
- Breakthrough Goal
 Deployment
- Lean Daily Management
- Lean Roadmap Development

SHARED TEAM RESPONSIBILITIES:

- Kaizen facilitation
- A3 facilitation
- System-wide trainings

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SHIFTING THE RECRUITING LENS

Traditional Candidate Qualifications

- Undergraduate Degree in Related Field •
- Graduate Degree •
- Lean Six Sigma Black Belt
- **Project Management Experience**
- 7+ Years Experience

OhioHealth Candidate Qualifications

- **Relationship Management Skills**
- **Coaching Experience** •
- **Skilled Facilitator**
- 2+ Years Experience
- Passion for Lean



CLEAR ACCOUNTABILITIES

ghting: 25% - MANAGEMENT SYSTEM o the organization through establishing and advar i component of the management system should b tomer service and measurable results.

- ners and care site leaders through rea
- e annual Goal Deployment Process to success and adjusting to increase effectiveness. emonthy Goal Deployment Process (Breakthrough and Operational Excellence) to success 8 into monthy with business unit executive(s) who drive the Lean work. act quality and saturation of managefregre system elements in calaboration with business us of software and followed to support the above and reviewed on a regular basis with

- vner and care site leaders through regular coaching & advising to independent t monthly Goal Deployment (Op. & (Leading Indicator) & Breakthrough) review effectivenes: Implement improvement work aligning to Goal Deployment Process in
- ind implement improvement work aligning to use usystyment over a second se
- Additional of the source of the second secon

- LEAN LEADER BEHAVIORS oHealth's leaders by coaching

- xpectations Year = Minimal progress toward engaging business unit leaders to deve ehaviors, "Occasionally model Lean Leader behaviors based on customer feedback. Year i identify and influence lean leader behaviors through: Resitiation of Lean Leader Series esciencis based on IPO rotation.

- Laber Fangler, statuter Lg, LL, Stregets stanlard for all managers, stagtes training for all discupsion of large dark and the physicapter discussion management extraction journal. 2 Jack Recognized by buildness unit customers as modeling fain lated trabalistic state of a customer feedback. Enablishing anothy ore planned interchand Genba walk with a buildness unit executive with 1.1 Recreted lated trabalistics to buildness unit latestimula, plantication of the LBAT Tool absorded by page feedback within the buildness unit. Learning Latestimula, plantication of the LBAT Tool absorded by page feedback within the buildness unit. Learning Latestimula, plantication of the LBAT Tool absorded by sample feedback within the buildness unit. Learning Latestimula, plantication of the LBAT Tool absorded to bott unit ange your work and determine development apportunities. Review Latest Sandard Work with all page garantization. Tool BabT have the thore the thore in the buildness of the thore thore the thore the thore the thore thore thore the thore the thore the thore the thore thore the thore the thore thore thore the thore thore thore the thore the thore thore the thore thore the thore thore the thore thore thore the thore thore the thore the thore thore the thore the thore thore the thore the thore the thore thore the thore thore the thore

Y25.ADVISOR ACCOUNTABILITIES: aining sessions (j.e., LLS, targeted training for all offered at each of your supported relationship management leadership teams 1-2x;

- wickow quartery, ownow cummes. Review Leader Standard Develop progression of lean leader behaviors through: Leader Sense completed for majority of assigned business unit leaders (using data set of rate) ing ession 6 (a.e. LIS. Tavaaand action -
-) essions (i,e, LLS, targeted training for all managers, targeted training for all cd at each of your supported business units three or more times per year. usiness unit customers as consistently modeling and coaching lean leader beha
- based on customer feetback. Establish pre-planned intentional Gemba walk with business unit executives with 1:1 debrief with leader following the walk, at least 8 occurrences per year, including 100% of the business unit Sr. Directors and above (unless more than 8 executives between sites). Application of the LBAT widely adopted by lay care site leaders (executives, directors, managers).

ing: 25% - RAPID CYCLE PROCESS IMPROVEMENT FACILITATION sion). High frequency and high value work should be performed while delivering excellent neasurable results. Provide support of other LPO team members by maintaining 80% lead

- izen have a Return on Investment identified and populated in the Kaizen Log
- assignment ory populated and 30, 60, 90 day measures of suc

MOTION OFFICE - FY25 ADVISOR ACCOUNTABILITIE

Goal 4 - Weighting: 25% - LPO DEVELOPMENT & SUPPORT Team member that supports building the culture of the LPO team thro LPO workflow/products and 360 feedback.

- v Expectations Year = Frequent attendance at huddle, alignment meeting, interv endently to build workshops, training, gtg, Passive engagement in PY priorities i
- Improvement activities. Successful Year = Actively supports other team members; participates on inter and JDs; proactively identifies ways to improve LPO processes with team's bu deabboard memory.
- acrificing their workload/product; internal & external LPC a A3 initiatives and JDIs; proactively owns and drives LPC nent; Actively leads or participates on teams that plan an

- ighting: 10% Personal Development (PD) A3 ber develops PDA3 in partnerhip with their leader and follows the defined IDP pro DA3 with pryce, and a quarter/basis. Spr: Below Expectations Year = PDA3 process not followed as defined. Sent to Sr. Dire arterly uses. ful Year = Completed PDA3 process as defined. Sent to Sr. Director and reviewed in 1:1 on quarterly wnership to bring forward is on associate). Incorporating identified opportunities in previous PY 360
- Exceptional Year = PDA3 completed, all objectives accomplished leading to positive unsolicite targeted areas from improvement in 360 or otherwise documented feedback
- 25% focus on team development & support
- 10% personal development

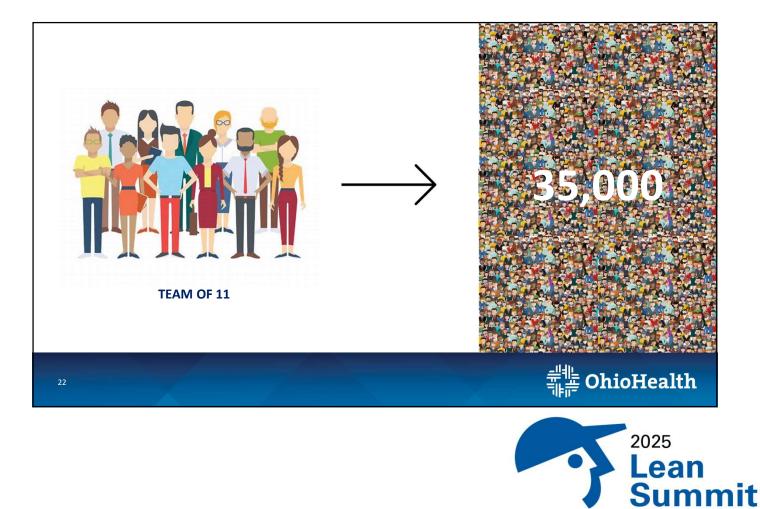
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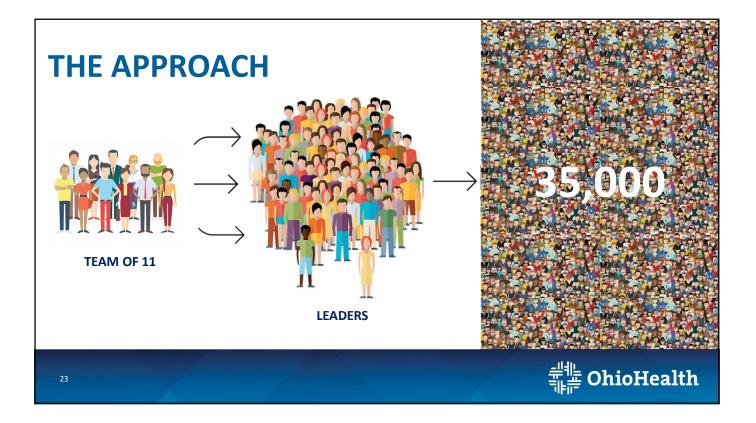
2025 Lean Summit

Leadership Engagement

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RELATIONSHIP MANAGER APPROACH

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- 1. Clearly define "what good looks like"
- 2. Partner with Executive Team to understand current state & gaps to close
- 3. Support site in development of Lean Roadmap to close targeted gaps
- 4. Provide coaching, training, and additional support per lean roadmap



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Balanced Scorecard Performance Management

Our organization's approach to setting, tracking, and responding to key operational performance measures for the system.

QUALITY SERVICE Lean Relationship Leader's Role 3.3 2.0 **Manager Role** CULTURE FINANCE Manage operational Coach and develop system 3.1 3.8 standard processes for excellence metrics and countermeasures when review not meeting target Coach and develop Cascade metrics leaders to challenge their teams to create effective countermeasures, when appropriate #兆 OhioHealth





Breakthrough Goal Deployment

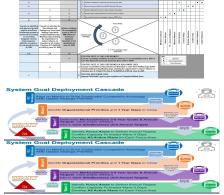
Our organization's approach to setting, cascading, and developing actionable plans for breakthrough strategic work for the system.

Leader's Role

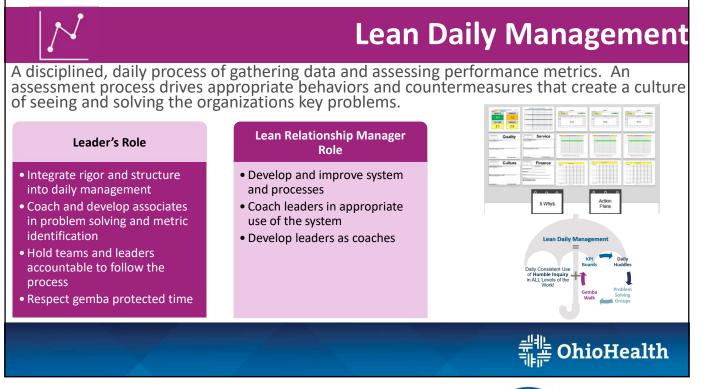
- Identify strategic goals
- Cascade goals
- Identify stakeholders
- Execute on plans to achieve breakthrough goals

Lean Relationship Manager Role

- Develop and improve system process & structure
- Coach leaders in identification of focus areas needed to meet their goals



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Lean Roadmap Development

A standardized approach to assessing lean management system maturity and visual management of gap closure for the current fiscal year.

Leader's Role

- Self-assess progress on lean maturity
- Identify goals for year-end
- Partner with lean relationship manager to determine the activities needed to close the gap from current state to goal

Lean Relationship Manager Role

- Develop and launch standard format for Management System Assessment
- Coach leaders to appropriate placement during their self-assessment of management system maturity
- Partner with Lean Accountable Executive to determine the activities needed to close the gap from current state to goal
- Facilitate and coach through identified activities





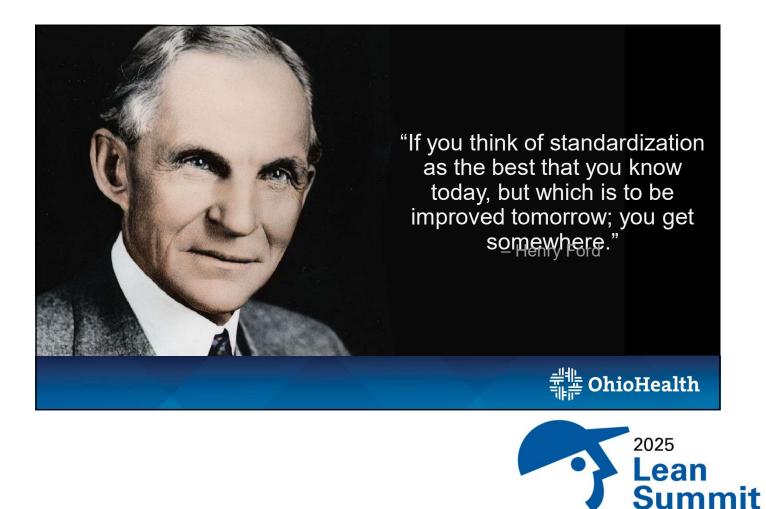
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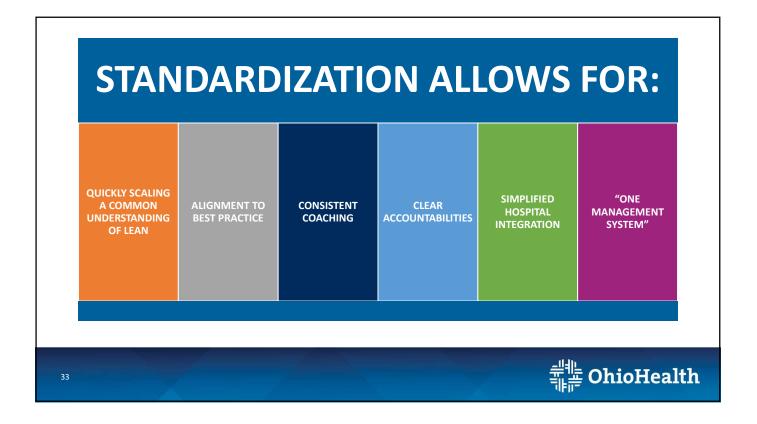


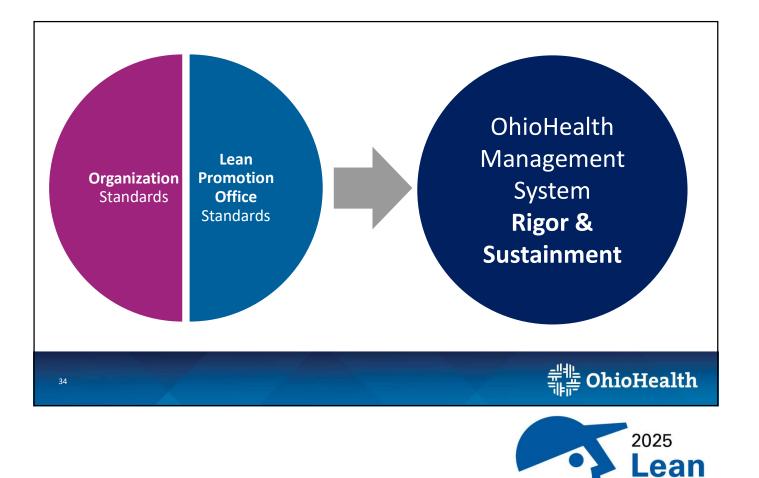
Standardization

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Summit

		TRAINING	COACHING	BREAKTHROUGH	OPERATIONAL EXCELLENCE	KAIZEN/A3 FACILITATION	OTHER
	SLIDES & MATERIAL	•	•	•	•	•	
INTERNAL	SIGN-OFF STRUCTURE	•		•	•	•	
TEAM	PREP, COMMUNICATION TEMPLATES, & FOLLOW-UP	•		•	•	•	
STANDARDS	COACHING KATA		•	•	•	•	
	ACCOUNTABILITIES	•	•	•	•	•	•
Training	TOOLSET	•	•	•	•	•	
Coaching Kaizen/A3 Facilitation	FACILITATOR SCRIPT	•		•	•	•	
And the second sec	RELATIONSHIP MANAGER RULES & CADENCE OF ENGAGEMENT		•	•	•		•
Operational Excellence	HUDDLES						•
	ALIGNMENT MEETINGS						•
	LEADER STANDARD WORK						•
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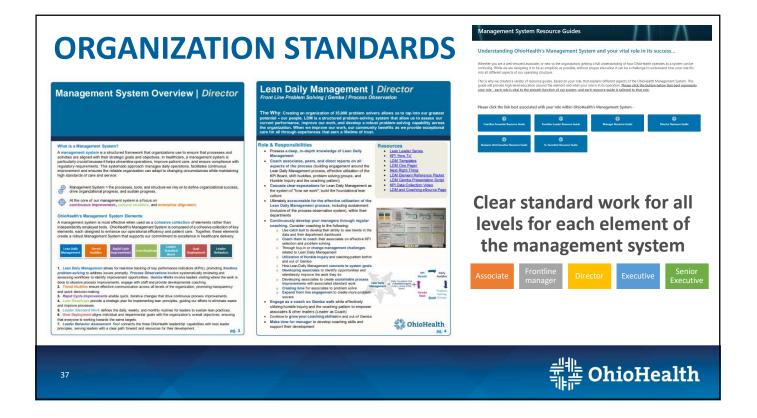
ORGANIZATION STANDARDS

Foundational Element	Lean Roadmap	Goal Deployment - Breakthrough	Goal Deployment - Operational Excellence	LDM - KPIs and Front-line Problem Solving	LDM - Genba Walk	LDM - Process Obs	Tiered Huddles	Rapid Cycle Improvement (A3s, Kaizens, JDPs, workshops)	Leader Standard Work	Leader Dehaviors (LDAT)
Current Assessment								e di kinopoj		
ideal	Lean Roadmap is reviewed on a quarterly basis by Executive team and continuously updated with the Business Unit's priorities. Site Lean Process Owner in partmershy with LPO Patiationship Manager.	GDP is the primary mechanism for driving strategic efforts at the care Margine instemations sum. Margine instemations are insteading monthly address content and and and monthly address content and and monthly instead and and and and monthly address and and and monthly address and and monthly address and and monthly reviews.	Leadership recognizes dashbaard as the operational measures of avocess. Op Exprovers includes additional, inte- specific metrics beyond Performance Close including previous gear berakhnoog 11 Suparament. Das a connectivity between Executive distributer and weiter. Multiple leaders corriformale institutional leader team innorthing reviews.	Teams select process-based KPIs that uil icide department databoard performance apge (froni-fine staf) regularity completes 5 shy root cuuse analysis, documents action phan progress, vuluates effectiveness of action, and fexals using PIDSA opies). All vesto of attal and al shift engaged in LDM problem solving. Strot of al LDM applicable departments participating.	Walkers show mastery of ocaching pattern. Admin KPI board regularly used to improve process. Walkers go beynd system standard (e.g. off-shik valk) and veekend valk) engaging lul department.	Suttiliment of process improvements and engagement in Plan Do Study-Aot cycles (PDSA) when needed, tromped by tends on the Process Dis basis Leadership reviews Process Dis performance and coaches to process.	Tiered Huddes being utikted dals (including a modified veek notholday Sakety concerns, good calables and compared and a second and a second Follow agritesolation is completed and documented by jedentshy. InformationPeedback is consistently and documented by jedentshy. Elizeussa is accorded to the Biocussa is a second to the Biocussa is	Papid Cycle Improvements can occur mostly Independent of LPO support. Leaders engaged and coaching work seams. Clear connection to Goal Deployment strategy as a reaut, the outcomes are sustained two up documented Standard Vers and measured objectively for impact.	Majority (approx 80%) of the leadership team uses month-end results to POSA task/sfmeetings. The Leader Standar Vork is comprised of task elements that the back to go or to (er: IDP, LBAT, accountabilities, personal A75, etc). Chera identifibles progress towards improving a ges within your reflections.	Leaders have self-mastery and active development of others in identified load loadership behaviors. Bothersc Jin: salvast in of all loaders leveraging and reviewing their leadership behavior development at least quartiely with their, one-qui- Char identifiable progress to watch shall be an expression of the mass majority (approxide Solid) of the leadership team.
Proficient	Lean Roadmap is up-to-date whith a month and is reviewed with Site Lean Process Dwner. Lean Roadmap consistently used to guide Management System progression of the care site. Lean Roadmap is used proactively to derevend for achievement.	Teams demonstrate profilering in using the process to softwer targets. Investigation the code to guide the review's revieward of the code to guide the review's native software to software the software previous avoids and Subau update concline and ourset. "The effectively demonstrate focus are import, care software complete desiboard is up to date "Countermeasures completed or update regulating for mention missing target for 20 more monthing"	Team regularly achieves operational tegets by completing countermeasure actions on metics. Countermeasure action of the second second regularly for metics residual teget of 2 or more months. Metrics derego some to BSC components. Trails action of the second second second TTFs as needed to would suttiliate.	Teams demonstrate proficiency in using al elements (balanced scorread, dypatiment dashbourd) Broad Team regarment with demonstrated results actived through LDM policies. (10% of al LDM applicable deputment punctip able).	Gemba wakers utilize coaching patten to guide discussions. Structured process used to oriboard new coaches Admin board exists and defained with huddle post-wak. Gemba Procested Time coasistentij koncred by leadership.	Teams demonstrate profisiency in using all demonst (Process review, pareto tracking). Process Obe boards updated 2045a. Process Obe boards presented dung General autorest and the set biveet. Teams are processively ulticity profiles the process deviations occut three or process deviations occut three or more times consolitatively for Process 2005ts of departments with KPIb board have Process Observations.	Tiered Huddles being utilized dails (including a modified veeknethold by process). Salety concerns, pood stathes and recognition are establed appropriately. All areas are represented at Times 2, 3, 4, and 5 by this are lated on a delayate. Class of thereing and on between Hor austensizes" and "one calculatore distances" with clean document allow for Some recendant to staff is occurring related to escalated items.	Pagid optie improvement activities are the standard usliked tools for improving processes, with some connection to Goal Deployment activity. Effectively identify process opportunities (and vient to use the tools) that Had to rapid cycle improvement collaboration.	Majority (approx 80%) of Leaders share their LSV with their direct reports and one-ups on a monthly basis and review hirt teram SLSV appropriate cadres from of self review is appared. Individial Leader Standard Vorh. supports associates stopping into relie during approx. on (TAR), pen position, etc.).	Majority (approx 80%) of leaders leveraging the Leader Behavior Assessmers. Tool in partnership with the Headers to create their foldvisul Development Prinn and popular Performance Evaluations. A fiver identifiase Ladors have mastered a stillers and began developing others.
Basic Application	Lean Poadmap is updated within last quarter. Leadership patrimered vith LPD Petatoionship Manager in developing and matcaling roadmap.	Senior Leader Team meets monthly to review progress and demonstrate basin understanding of the process. TTH's identified and populated monthly for each forces area. Leaders provide constructive electback and challenge on anches to advance focus area progress.	Seriot Leader Team meets monthly to review progress and demonstrates ballo understranding of the tracking and countemessane process. Leaders provide construction is reduced and challenge on another to store performance ages.	Teams demonstrate understanding and application of problem solving tools (selencing process methics, variable nu chair data, consistent pareto traching). Froncilera stati puttopare in the KPI traching and problem solving. KPI near densi thread data KPI near densi thread data KPI near densi thread data Leveraging KPI board as stroad management during bodds. Froncilies stati are the primay presenter sturing Gemba.	Valling cudence meets system standad (3-dagshverk) Consistent Gernab Valkers schedul-d for several consecutive walks. Delited roke of the valker group (schle, time, for cosch, 2nd cosch).	Teams demonstrate understanding und application of Process Obstools (reviewing processes, consistent partor tacking). Fronthe engagement in process review and process review and process review and process review. In mainting of degrammers with a lart boot of the standard of the standard boot of the standard of the standard present during Gemba valles and occasional review during Gemba.	Twend Huddles occurring Dully (M-F), with occusional weekendholding coverage. Twend Huddle speare in muleion of departments and deals leaders. Some escalations are occurring.	Active Rapid cycle improvement occurring, regularly (at least til per quatter) Anværenss or Rapid Cycle Improvements are communicated locally.	Many (approx 40%) leaders have completed the Leader Standard Verk training and its the primary tool leaders use to manage their dispo- day Business Unit Scholt Leadership Leaders Standard Work.	Mang Lapport 40% Leaders have completed the Leader Behavior Assessment training and adopted the Tool and as earling it to guide their individual development plans. Burliness UN-Sector Leadership teams have adopted the use of the Leader Behavior Assessment Tool for their individual development journes.
Present	Lean Roadmap edists with leadership awareness.	X-matrix exists. A'i's / action plans exist with owners identified.	Operational Excellence and/or Performance Close Dashboard esists. Team familiar vith Performance Close Metrics	KPI boards exist(s). Huddles are appropriately cadenced. Teams adequately prepared to present during Gemba walks. Teams demonstrate basio understanding of process.	Gemba walk(s) occus regularly in some departments with some coaching.	Process Obs exists in some departments, metrics are actively moved to process obs boards once reited. Regular, appropriately cadenoted review. Teams demonstrate basic understanding of Process Obs.	Tiered Huddles exist in some departments and with some leaders. At least 2 Tiers active within your care site.	Rapid cycle improvement activities occur occasionally at site.	Some leaders (appros 20%) have adopted Leader Standard Work to manage their day-to-day and completed the training.	Some leaders (approx 20%) have completed the Leader Behavior Assessment training and adopted the tool and are using it to guide their individual development plans.
Not Present	Lean Roadmap does not exist.	No evidence of formal Breakthrough Goal Deployment process.	No evidence of tracking key operational metrics on a monthly basis.	No Lean Daily Management (LDM) structure exists.	Gemba walks do not occur.	No Process Obs exists.	Tiered Huddles do not exist.	No rapid cycle improvement activities occurred in last 6 months or scheduled for immediate future.	No evidence of Leader Standard Vork existing.	No evidence of Leader Behavior Assessment Tool utilized by leaders.





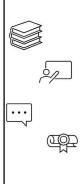
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DEVELOPING DEEP UNDERSTANDING: LEAN ACADEMY



The Lean Academy is a prestigious 9-month program designed to cultivate leaders into on-site Lean experts who will drive cultural and operational excellence. Participants will receive **specialized training**, **hands-on mentorship**, **and real-world practice**. Graduates will emerge as invaluable resources, equipped to coach and empower their teams while contributing to the goal of creating a culture of 35,000 problem-solvers.

The FY26 cohort will focus on Lean Daily Management – including KPI selection, Coaching, and Humble Inquiry.



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	FINAL TAKEAWAYS				
	Team Structure & Coverage Model	 Org structure matters Understand what you're really seeking in candidates Create capability to level-load 			
	Leadership Engagement	 Leaders own their lean journey LPO acts as teachers, not doers 			
	Standardization	 Clearly define what good looks like, internally and externally Operate on "One Management System" 			
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